

# Case Study | Skype for Business

## Skype for Business for Technology Solution Provider

### About Client

Leading Technology Solution provider with global presence.

### Product Used

Skype for Business

### Business Benefits

- Good Business Communication tool, with all the voice features
- Replacing separate vendor for Joining Meetings and Conference
- Replacing the requirements of VOIP devices
- Meeting the Security Compliances
- Leveraging more options for Administrative controls
- Availability of Client recording feature for Audio\Video Communication
- Cost effective solution

### Business Challenges

- Unavailability of multiple user IM chat
- Need of Separate vendor for online Meetings & conference
- Need of Separate VOIP Devices
- No Recording option for Communications
- No Voice features and modalities
- Lack of Security Compliances
- No single point of control for communication

### Solution Provided

- Sensiple did a weighted matrix comparison between different products on the basis of feature set, technical requirements, administrative control and security compliance. Identified Skype for Business as the ideal choice for Unified communication solutions for the client
- The client being a Microsoft Gold Certified Partner uses Microsoft windows server and active directory, this helped Sensiple to easily integrate Skype for Business with their environment to save on IT upgrade time, effort, and cost
- Sensiple has activated the required voice features in Skype for Business, this helped client employees to cut down their nonessential business travels
- Provided the required administrative control for the client to centrally manage the credentials, this helped client's IT staff not to deal with their employee credentials at different places

